

HOW TO IGNITE YOUR SALES DURING CHALLENGING TIMES

(AN INTRODUCTION TO NEURO-LINGUISTIC PROGRAMMING)



Most people believe that in our current economic climate, you'd have to be crazy to try to increase your sales. But you're not like most people. And neither am I, because we know that "whether you think you can or you think you can't, you're right".

This is Wade Randolph, "The More Guy", and in this groundbreaking seminar, I'll show you how to use the power of Neuro-Linguistic Programming (NLP) to catapult your sales and income to new heights.

- ✓ **Establish rapport with anyone.**
- ✓ **Avoid the 3 biggest communication traps.**
- ✓ **Use "Pacing and Leading" techniques for greater influence.**
- ✓ **Communicate with greater verbal and non-verbal effectiveness, clarity and understanding.**
- ✓ **Structure your Language for optimum effectiveness.**

"NLP cannot be dismissed as just another hustle. Its theoretical underpinnings represent an ambitious attempt to codify and synthesize the insights of linguistics, body language, and the study of communication systems." - **Psychology Today**

"Sales people can use NLP to enhance their communication skills and provide them with more choices when working in a difficult situation" - **Real Estate Today**

"NLP could be the most important synthesis of knowledge about human communication to emerge since the '60s." - **Science Digest**

"NLP has untapped potential...It has metamorphosed into an all-purpose technology" - **Time Life**

TESTIMONIALS:

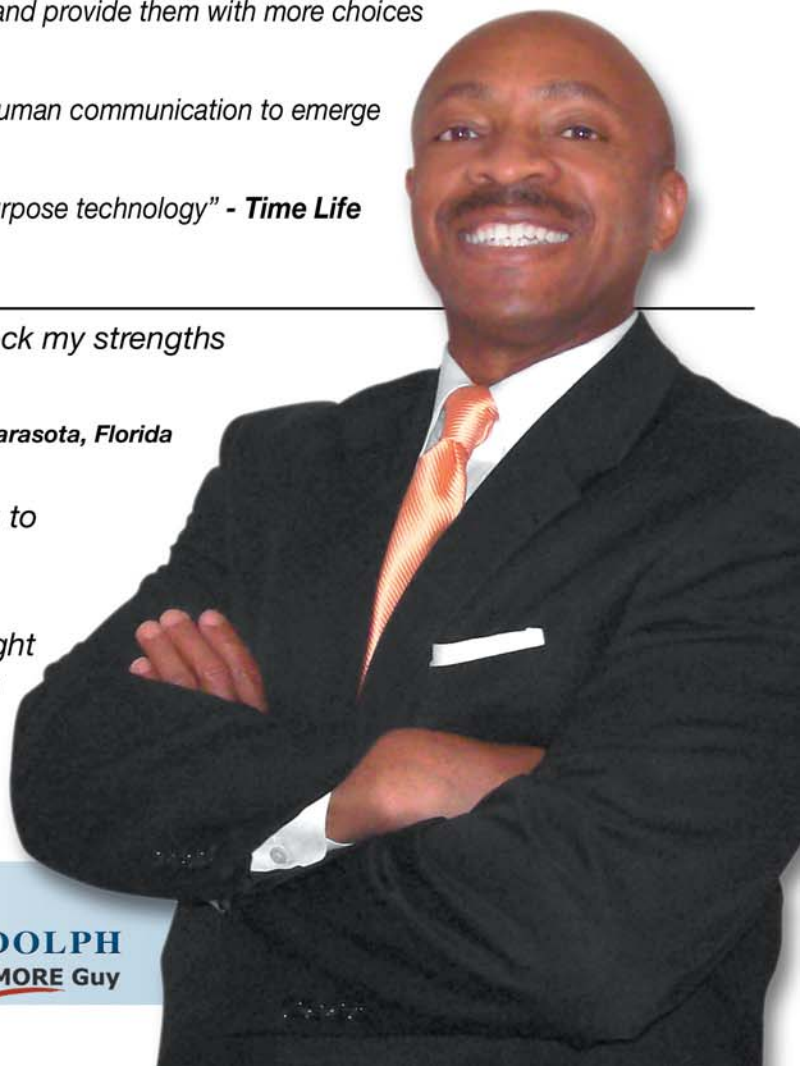
"The powerful concepts that you taught helped me unlock my strengths and enhanced my ability."

Lynn B. - Winner of 'Women Entrepreneurial of Excellence Award' - Sarasota, Florida

"You were dynamite! The training has enabled my group to be more productive." **Sharon N. - Credit Counselors of Virginia**

"This time, you outdid yourself! The techniques you taught made a huge difference in helping my staff perform with greater effectiveness and efficiency."

Terry W. - Training Coordinator



CERTIFIED TRAINER
OF NEURO-LINGUISTIC
PROGRAMMING AND HYPNOSIS

WADE
RANDOLPH
The **MORE** Guy